

## Success Story: Burgess & Partners Plumbing Services

Burgess & Partners provides reliable plumbing and maintenance services to both the corporate and commercial market in the Gauteng region. Having been in operation for over 30 years, Burgess & Partners is committed to providing above-industry service delivery by maintaining a high level of plumbing standards and quality materials.

Marley Pipe Systems' latest product offering – the Marley Endura Grease Trap complete with Solids Basket – is a new and innovative system that presents a complete grease management solution for food service applications.

Before Marley Pipe Systems decided to reveal the Marley Endura system to the public, a testing phase was initiated to observe how it would be received by the industry. Among other plumbing practitioners, Burgess & Partners was approached to test Marley Endura in the marketplace.

Kensington Pick 'n Pay was one of the corporate clients chosen by Burgess & Partners to test the Marley Endura Grease Trap. The process involved installing the Marley Endura system and comparing its operational efficiencies against the existing traditional units in terms of performance and reaction.

Jason Beyers, one of the Directors of Burgess & Partners, was very pleased by what the Marley Endura system had to offer, stating; "Marley took the original concept of grease traps and upgraded it, making it far more efficient, economic and easy to maintain." Above and beyond that, Jason also made mention of the benefits of the system from a Health and Safety point of view as well as being a green product, following world trends and demands for environmentally-friendly products.

*"From a plumber's perspective, Marley Endura can only benefit our clients in terms of what it's going to offer them for grease maintenance."*

Jason was also able to get an inside look into the Marley Pipe Systems manufacturing operations and was very impressed by their advanced size and capabilities, especially in terms of research and development. As an Aliaxis company, Marley is able to benefit from vast amounts of international research which they are able to bring to South Africa and modify it to fit the local market.

According to Jason, the South African plumbing industry has had to contend with one type of grease traps for many years with no attempts to advance the system. "Marley is one of the first companies that has taken active steps to improve the existing working structure of the grease trap" says Jason. The development of new products across the market is just one of the ways that Marley is committed to adding value to our clients' business.

*"Marley Endura is the future of grease traps – there's probably no better product on the market"*



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